



Coforge Investor Day 2026 sends a strong message: the mid-tier IT race is entering a new phase.

At the recent Coforge Investor Day Summit, Brandsensitize joined the leadership sessions and met in person with the management team to understand the evolving brand story, strategic priorities, and growth narrative shaping Coforge's next chapter.

What stood out clearly was Coforge's game-changing story, sample case studies, and a seamless, interwoven narrative of AI adoption across the client journey, which endorses Coforge as an AI-native engineering enterprise that supports clients in achieving their transformation goals.

Three key messages stood out in Sudhir Singh's opening remarks during the Coforge Investor Day, 2026.

Coforge is very confident in revenue numbers.

The leadership narrative consistently reinforced Sudhir Singh's conviction that Coforge would reach \$5 billion in revenue by 2030.

A decade of sustained, profitable growth reflects the strength and consistency of Coforge's execution.

Across service lines, geographic units, and industry verticals, every growth engine is aligned to deliver robust, long-term momentum.

\$2.5B Revenue run rate.

Coforge is working on 21 large deals.

+32% YoY Growth FY26 over FY25

AI is becoming foundational, not optional.

The Encora acquisition strengthens scale in digital engineering.

Deep vertical focus across BFSI, Travel, and Insurance remains its competitive edge.

More importantly, Coforge leadership is no longer talking about AI readiness; it is talking about **AI-led delivery embedded in execution.**

Coforge transparently talked about evolving Commercial & delivery models (hybrid pods, outcome/subscription-based pricing).

Coforge was candid in articulating its exit from the India business, reinforcing a clear strategic stance: it does not pursue engagements solely for pass-through revenue. That clarity reflects a disciplined approach to growth. Equally notable is Coforge's acquisition philosophy.

Sudhir Singh said, "For us, acquisitions are not financial transactions—they are operational commitments. That's why our leaders step in to validate, integrate, and scale the business."

The CEO highlighted the emergence of new competitive moats, driven by hybrid talent models and advanced AI engineering capabilities.



Ram Mamidanna, Head - AI Engineering Services, **said**, *“AI and Agentic AI execution models are reshaping the business case for large-scale, complex technology transformations.”*

Saurabh Goel, CFO, *talked about a* disciplined capital allocation framework that has consistently created shareholder value.

Shyam ENJETI, Chief Delivery Officer - AI, touched on how AI is rapidly redefining how services are delivered. Journey from AI-assisted, AI-native, Agentic delivery.

Deepak K. Bacchi, Head of AI Solutions and Consulting, presented a client case study on Agentic Brains, Physical AI Execution — Seamlessly Orchestrated for a heterogeneous robot ecosystem (OEMs, OS, protocols), supported by an AI-Powered Agentic Control Layer to reduce operational costs and manual effort.

Pedro Silva, Head of Strategic Pursuits, discussed Customer Success Stories Across Multiple AI Use Cases and the Enterprise AI Foundation to scale GenAI adoption and accelerate development.

Erika Moore, Global Industry Practice Head - Travel, talked about 60+ Airline customers, 65+ Airport implementations, 20+ PSS (Passenger Service System) implementations, 60+ Hotel & casino operators managed, and 20+ Cargo terminals managed.

John Speight, President & Executive Director, Advisory Services, and BHARAT KUMTA, Global Industry Practice Head - BFS, talked about the ‘Secret Sauce’ for generating Large Deals.

Rajeev Batra, Global Industry Practice Head - Insurance, and Ashish Mishra, Chief Delivery Officer - Insurance, BFS & Travel, presented Coforge’s NEXA Intelligence Platform, which accelerates Insurance Operations.

Ravi Sundaresan, Global Practice Head – Cloud and AI Infra, discussed how AgenticOps Platforms drive value for Clients from Edge to Cloud.

Deepak Manjarekar, Global Business Head - Data, touched on the Coforge Data Cosmos Platform, which offers composable domain solutions to increase reuse, reduce effort, and lower risk.

AI strategies are gaining momentum as enterprises seek support to accelerate AI adoption and unlock business value.

Coforge OneAI is a unified, composable AI platform that consolidates all AI agents, accelerators, and solutions—powered by 75+ horizontal capabilities and 60+ domain-specific agentic workflows to accelerate enterprise transformation.

Coforge’s view is clear: the AI-driven opportunity is not confined to a single segment but will be distributed across diverse service lines, strengthening existing offerings and opening new revenue streams.



Will AI-native specialists like Coforge outpace larger diversified IT giants in the next growth cycle?

#Coforge #InvestorDay2026 #AI #DigitalEngineering #ITServices #EnterpriseAI #Brandsensitize